AL KHAZNA INSURANCE COMPANY P.S.C.

Review report and interim financial information for the period ended 31 March 2013

## AL KHAZNA INSURANCE COMPANY P.S.C.

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# Report of the Board of Directors for the period ended 31 March 2013

The Board of Directors of Al Khazna Insurance Company P.S.C. is pleased to submit its first quarterly report of 2013 together with the interim financial information for the three months ended 31 March 2013.

The main highlights of the Group's financial results are summarized as follows:

	AED Million		
	<u>Mar 2013</u>	Mar 2012	
Gross premiums written	16.1	51.2	
Net underwriting income (before operating			
expenses)	5.7	12.0	
Net profit to date	0.9	54.3	

	<u>AED Milli</u>	<u>on</u>
	<u>Mar 2013</u>	<b>Dec 2012</b>
Total assets	1,033.7	1,048.9
Total shareholders'equity	629.2	627.8

We are confident that the coming period will show a significant improvement in the results compared to the first quarter, as the company was restructuring its products during the first quarter to offer more competitive services and achieve higher customer satisfaction.

Director 15 May 2013

# Deloitte.

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### REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION

To the Board of Directors of Al Khazna Insurance Company P.S.C. Abu Dhabi, UAE

### Introduction

We have reviewed the accompanying condensed consolidated statement of financial position of Al Khazna Insurancee Company P.S.C. (the "Company") and its subsidiaries together (the "Group") as of 31 March 2013 and the related condensed consolidated statements of income, comprehensive income, changes in equity and cash flows for the three months period then ended. Management is responsible for the preparation and presentation of this interim financial information in accordance with International Accounting Standard (IAS) 34, "Interim Financial Reporting." Our responsibility is to express a conclusion on this interim financial information based on our review.

### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Basis for qualified conclusion

Insurance and other receivables include a balance of prepaid rent of AED 17.7 million (31 December 2012: AED 18.9 million) relating to a leased building which management intends to use for a university project. The future economic benefits from the leased property will flow to the Group only if the university project materializes. At the date of this report, the project status and documentation in place do not provide sufficient evidence that future economic benefits will probably flow to the Group. Accordingly, we were unable to satisfy ourselves that the prepaid rent reflected in the accompanying condensed consolidated statement of financial position is fairly stated.

### Qualified conclusion

Based on our review, except for possible effects of the matter described in the basis for qualified conclusion paragraph, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects in accordance with IAS 34 *Interim Financial Reporting*.

## Deloitte.

### REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION (continued)

### Emphasis of matter

Without qualifying our conclusion, we draw attention to the fact, as explained in Note 14, that the Group has been granted a bank facility which currently has a carrying amount of AED 89.1 million, for which the Group is disputing the interest charged by the Bank since 2009. The dispute arose when the Bank changed the interest charged on the facility to a rate higher than that stated in the loan agreement. The excess interest charged up to 31 March 2013 is approximately AED 13.8 million. This has not been recorded by the Group as a finance cost. The Group is currently in negotiations with the Bank to adjust the interest being charged on the Bank loan; however no formal consent has been obtained from the Bank. Thus, the final outcome of the matter cannot presently be determined.

### Other Matters

The Group's interim financial information as at 31 March 2012 were reviewed by another auditor whose report dated 13 May 2012 expressed an unqualified conclusion.

The Group's consolidated financial statements as at 31 December 2012 were audited by another auditor whose report dated 31 March 2013 expressed a qualified audit opinion in relation with the matter described in the basis for qualified conclusion paragraph above.

Deloitte & Touche (M.E.)

Mohammad Khamees Al Tah

Registration No. 717

15 May 2013

# Condensed consolidated statement of financial position as at 31 March 2013

A CONTRO	Notes	31 March 2013 (unaudited) AED	31 December 2012 (audited) AED
ASSETS			
Property and equipment	4	8,047,623	8,317,477
Investment properties Investments in securities	4	466,682,050	460,240,400
- Available-for-sale (AFS) investments - Investments designated at fair value through	5	64,171,414	63,701,643
profit or loss (FVTPL)	5	278,831,368	282,359,551
Statutory deposit	6	10,000,000	10,000,000
Re-insurance contract assets	7	82,563,075	85,869,186
Insurance and other receivables	8	86,038,068	93,098,600
Prepayments		1,862,727	1,128,142
Deferred acquisition costs		1,108,313	1,445,767
Term deposits		1,692,500	1,692,500
Bank and cash	9	32,718,720	41,065,532
Total assets		1,033,715,858	1,048,918,798
EQUITY AND LIABILITIES			
Capital and reserves			
Share capital	10	410,000,000	410,000,000
Share premium		1,785,315	1,785,315
Legal reserve	11	62,145,349	62,145,349
Regulatory reserve	12	60,103,225	60,103,225
Fair value reserve		18,631,457	18,161,686
Revaluation reserve		11,736,841	11,736,841
Retained earnings		64,756,989	63,869,119
Total capital and reserves		629,159,176	627,801,535
LIABILITIES			
Provision for end of service benefit		3,936,136	3,765,749
Insurance contract liabilities	7	127,204,275	143,798,901
Insurance and other payables	13	78,140,670	81,979,590
Bank borrowings	14	180,399,969	176,498,096
Re-insurance deposit retained		6,119,306	6,556,438
Unearned reinsurance commission		2,426,217	2,783,948
Accruals and deferred income		6,330,109	5,734,541
Total liabilities		404,556,682	421,117,263
Total equity and liabilities		1,033,715,858	1,048,918,798

Director

Chief Executive Officer

The accompanying notes form an integral part of these condensed consolidated financial statements.

# Condensed consolidated statement of income (unaudited) for the period ended 31 March 2013

		3 months ende	ed 31 March
		2013	2012
	Notes	AED	AED
Gross premiums written		16,134,830	51,239,059
Change in unearned premium provision		12,127,632	(19,230,777)
Premium income earned		28,262,462	32,008,282
Reinsurance premiums ceded		(8,258,820)	(10,562,589)
Change in unearned premium provision		(6,032,201)	(5,098,159)
Re-insurance ceded		(14,291,021)	(15,660,748)
Net earned premiums		13,971,441	16,347,534
Gross claims incurred		(17,003,914)	(6,168,437)
Reinsurance share of claims incurred		7,968,727	1,382,705
Net claims incurred		(9,035,187)	(4,785,732)
Commission expenses - net	15	(985,205)	(1,556,908)
Commission income		1,738,466	2,032,871
Operating expenses		(7,482,339)	(9,827,534)
Net underwriting (loss)/income		(1,792,824)	2,210,231
Net investment income	16	7,666,304	56,260,438
Operating expenses		(1,343,327)	(1,129,122)
Finance costs		(3,433,154)	(2,944,646)
Other expenses		(209,129)	(115,878)
Profit for the period attributable to equity			
holders of the parent company	18	887,870	54,281,023
Basic and diluted earnings per share	19	0.002	0.129

# Condensed consolidated statement of comprehensive income (unaudited) for the period ended 31 March 2013

		3 months end	ed 31 March
	Note	2013 AED	2012 AED
Profit for the period		887,870	54,281,023
Other comprehensive income:			
Net fair value gain on AFS investments	5	469,771	1,868,877
Other comprehensive income for the period		469,771	1,868,877
Total comprehensive income for the period attributable to equity holders of the parent company		1,357,641	56,149,900

AL KHAZNA INSURANCE COMPANY P.S.C.

Condensed consolidated statement of changes in equity for the period ended 31 March 2013

	Share capital AED	Share premium AED	Legal reserve AED	Regulatory reserve AED	Revaluation reserves AED	Retained earnings AED	Attributable to the equity holders of the company AED
Balance at 1 January 2012 (audited)	400,000,000	1,783,412	60,106,478	58,064,354	28,181,049	66,036,686	614,171,979
Profit for the period	•	,	1	•	ı	54,281,023	54,281,023
Other comprehensive income	•	•	1	•	1,868,877	1	1,868,877
Total comprehensive income for the period	1	1	,	1	1,868,877	54,281,023	56,149,900
Balance at 31 March 2012 (unaudited)	400,000,000	1,783,412	60,106,478	58,064,354	30,049,926	120,317,709	670,321,879
Balance at 1 January 2013 (audited)	410,000,000	1,785,315	62,145,349	60,103,225	29,898,527	63,869,119	627,801,535
Profit for the period	•	•	ı	ı	•	887,870	887,870
Other comprehensive income	'	1	•	1	469,771	•	469,771
Total comprehensive income for the period	•	•	1	'	469,771	887,870	1,357,641
Balance at 31 March 2013 (unaudited)	410,000,000	1,785,315	62,145,349	60,103,225	30,368,298	64,756,989	629,159,176

The accompanying notes form an integral part of these condensed consolidated financial statements.

# Condensed consolidated statement of cash flows (unaudited) for the period ended 31 March 2013

	3 months end	ed 31 March
	2013	2012
	AED	AED
Cash flows from operating activities		
Profit for the period	887,870	54,281,023
Adjustments for:		
Depreciation of property and equipment	369,243	522,045
Net fair value gain on investment properties	(6,441,650)	(1,739,020)
Impairment on AFS investments	-	362,368
Net fair value loss/(gain) on investments at FVTPL	3,528,183	(51,163,368)
Dividends from investments in securities	(1,320,842)	(572,082)
Interest income	(11,968)	(12,470)
Interest expense	3,433,154	2,944,646
(Recovery of)/allowance for doubtful debts	(306,740)	702,738
Provision for employees' end of service benefit	170,387	199,632
Cash flow from operating activities before		
movement in working capital	307,637	5,525,512
Net movement in deferred acquisition costs	337,454	(1,184,280)
Net movement in reinsurance contract assets	3,306,111	10,244,751
Net movement in insurance contract liabilities	(16,594,626)	10,588,004
Net movement in unearned reinsurance commissions	(357,731)	(339,197)
Decrease/(increase) in insurance and other receivables	7,367,272	(13,762,631)
Increase in prepayments	(734,585)	-
Decrease in insurance and other payables	(5,523,195)	(12,701,250)
Decrease in reinsurance deposit retained	(437,132)	-
Increase in accruals and deferred income	595,568	-
Net cash used in operating activities	(11,733,227)	(1,629,091)
Cash flows from investing activity		
Payments to acquire property and equipment	(99,389)	(144,008)
Dividends received	1,320,842	572,082
Interest income received	11,968	-
Net cash generated by investing activities	1,233,421	428,074
Net decrease in cash and cash equivalents	(10,499,806)	(1,201,017)
-	,	•
Cash and cash equivalents at beginning of the period	38,397,531	13,894,602
Cash and cash equivalents at end of the period (note 20)	27,897,725	12,693,585
•		

Effective for annual periods

# Notes to the condensed consolidated financial statements for the period ended 31 March 2013

### 1 General

Al Khazna Insurance Company P.S.C. (the "Company") is a public shareholding company. The Company and its subsidiaries (together the "Group") are incorporated in the Emirate of Abu Dhabi by virtue of the Emiri Decree No. (4) dated 11 September 1996.

The Company's principal activity is the writing of general insurance and re-insurance business of all classes.

The Company operates through its head office in Abu Dhabi and branch offices in Dubai and Al Ain. The Company is domiciled in the United Arab Emirates and its registered office address is P.O. Box 73343, Abu Dhabi, United Arab Emirates.

The Company's ordinary shares are listed on Abu Dhabi Securities Exchange.

As of 31 March 2013, the Group's subsidiaries, Pearl Capital Investments LLC and National Publishers LLC have incurred a profit of AED 516 thousand (31 December 2012: a loss of AED 4.1 million) and a profit of AED 25 thousand (31 December 2012: a loss of AED 0.9 million) respectively and reported a net liabilities of AED 36.0 million (31 December 2012: AED 36.5 million) and AED 6.4 million (31 December 2012: AED 6.4 million) respectively. The Company has confirmed the shareholders' intention to continue to arrange funding for the subsidiaries to enable each to meet their liabilities as they fall due and carry on their businesses without a significant curtailment of operations. Furthermore, as the accumulated losses amounting to AED 43.7 million (31 December 2012: AED 44.2 million) and AED 9.2 million (31 December 2012: AED 9.2 million), respectively, exceeded half of the share capital of each of the subsidiaries as of 31 March 2013, to comply with the provisions of Article 289 of UAE Federal Law No. (8) of 1984, as amended, the shareholders of each subsidiary were required to vote on a resolution for the continuation of each of the subsidiaries at their own Annual General Assemblies. Thus the subsidiaries continue to be in breach of the provisions of Article 289 of the UAE Federal Law No. (8) of 1984, as amended.

### New and revised International Financial Reporting Standards (IFRSs) in issue but not yet effective

At the date of authorisation of these condensed consolidated financial statements, the following new and revised IFRSs were in issue but not yet effective:

New and revised IFRSs	beginning on or after
Amendments to IAS 32 Financial Instruments: Presentation relating to offsetting financial assets and liabilities	1 January 2014
Amendments to IFRS 7 Financial Instruments: Disclosures relating to transition to IFRS 9 (or otherwise when IFRS 9 is first applied)	1 January 2015
IFRS 10 Consolidated Financial Statements – Amendments for Investments entities	1 January 2014

### New and revised International Financial Reporting Standards (IFRSs) in issue but not yet 2 effective (continued)

### Effective for annual periods New and revised IFRSs beginning on or after

IFRS 12 Disclosure of Interests in Other Entities - Amendments for Investments entities

1 January 2014

IAS 27 Separate Financial Statements – Amendments for Investments

1 January 2014

Management anticipates that these amendments will be adopted in the consolidated financial statements for the initial period when they become effective. Management has not yet had the opportunity to consider the potential impact of the adoption of these amendments.

### 3 Summary of significant accounting policies

#### 3.1 Statement of compliance

These condensed consolidated financial statements have been prepared in accordance with International Accounting Standard (IAS) 34, "Interim Financial Reporting" and also comply with the applicable requirements of the laws in the UAE.

#### 3.2 Basis of preparation

The condensed consolidated financial statements are presented in UAE Dirhams (AED) since that is the currency in which the majority of the Group's transactions are denominated.

These condensed consolidated financial statements have been prepared on the historical cost basis, except for the measurement at fair value of investment properties and certain financial instruments.

As required by the Securities and Commodities Authority ("SCA") notification dated 12 October 2008, accounting policies relating to investment securities and investment properties have been disclosed in Notes 3.4 to 3.5 below.

The accounting policies and estimates used in the preparation of these condensed consolidated financial statements are consistent with those used in the audited annual consolidated financial statements for the year ended 31 December 2012, except for the adoption of new standards and interpretations effective 1 January 2013.

The following new and revised IFRSs have been adopted in these condensed consolidated financial statements. The application of these new and revised IFRSs has not had any material impact on the amounts reported for the current period but may affect the accounting for future transactions or arrangements.

### 3 Summary of significant accounting policies (continued)

### 3.2 Basis of preparation (continued)

### New and revised IFRSs

### Summary of requirement

IAS 19 Employee Benefits (as revised in 2011)

IAS19 includes a number of amendments to the accounting for defined benefit plans, including actuarial gains and losses that are now recognised in other comprehensive income (OCI) and permanently excluded from profit and loss; expected returns on plan assets that are no longer recognised in profit or loss, instead, there is a requirement to recognise interest on the net defined benefit liability (asset) in profit or loss, calculated using the discount rate used to measure the defined benefit obligation, and; unvested past service costs are now recognised in profit or loss at the earlier of when the amendment occurs or when the related restructuring or termination costs are recognised.

IAS 27 Separate Financial Statements (as revised in 2011) The Standard requires that when an entity prepares separate financial statements, investments in subsidiaries, associates, and jointly controlled entities are accounted for either at cost, or in accordance with IAS 39 Financial Instruments: Recognition and Measurement.

The Standard also deals with the recognition of dividends, certain group reorganisations and includes a number of disclosure requirements.

IAS 28 Investments in Associates and Joint Ventures (as revised in 2011) This standard prescribes the accounting for investments in associates and sets out the requirements for the application of the equity method when accounting for investments in associates and joint ventures.

The Standard defines 'significant influence' and provides guidance on how the equity method of accounting is to be applied (including exemptions from applying the equity method in some cases). It also prescribes how investments in associates and joint ventures should be tested for impairment.

Amendments to IFRS 1 Firsttime Adoption of International Financial Reporting Standards relating to accounting for government loans at below market interest rate Amends IFRS 1 First-time Adoption of International Financial Reporting Standards to address how a first-time adopter would account for a government loan with a below-market rate of interest when transitioning to IFRSs. The amendments mirror the requirements for existing IFRS preparers in relation to the application of amendments made to IAS 20 Accounting for Government Grants and Disclosure of Government Assistance in relation to accounting for government loans.

### 3 Summary of significant accounting policies (continued)

### 3.2 Basis of preparation (continued)

### New and revised IFRSs

### Summary of requirement

Amendments to IFRS 7

Financial Instruments:

Disclosures relating to offsetting financial assets and liabilities

IFRS 10 Consolidated Financial Statements

Amends the disclosure requirements in IFRS 7 Financial Instruments: Disclosures to require information about all recognised financial instruments that are set off in accordance with paragraph 42 of IAS 32 Financial Instruments: Presentation.

The Standard identifies the principles of control, determines how to identify whether an investor controls an investee and therefore must consolidate the investee, and sets out the principles for the preparation of consolidated financial statements.

The Standard introduces a single consolidation model for all entities based on control, irrespective of the nature of the investee (i.e. whether an entity is controlled through voting rights of investors or through other contractual arrangements as is common in 'special purpose entities').

IFRS 11 Joint Arrangements

Replaces IAS 31 Interests in Joint Ventures. Requires a party to a joint arrangement to determine the type of joint arrangement in which it is involved by assessing its rights and obligations and then account for those rights and obligations in accordance with that type of joint arrangement.

IFRS 12 Disclosure of Interests in Other Entities

Requires the extensive disclosure of information that enables users of financial statements to evaluate the nature of, and risks associated with, interests in other entities and the effects of those interests on its financial position, financial performance and cash flows.

IFRS 13 Fair Value Measurement IFRS 13 applies when another IFRS requires or permits fair value measurements or disclosures about fair value measurements (and measurements, such as fair value less costs to sell, based on fair value or disclosures about those measurements). With some exceptions, the standard requires entities to classify these measurements into a 'fair value hierarchy' based on the nature of the inputs, Level 1 - quoted prices in active markets for identical assets or liabilities that the entity can access at the measurement date, Level 2 - inputs other than quoted market prices included within Level 1 that are observable for the asset or liability, either directly or indirectly, Level 3 - unobservable inputs for the asset or liability.

Entities are required to make various disclosures depending upon the nature of the fair value measurement (e.g. whether it is recognised in the consolidated financial statements or merely disclosed) and the level in which it is classified.

### 3 Summary of significant accounting policies (continued)

### 3.2 Basis of preparation (continued)

### New and revised IFRSs

### Summary of requirement

Annual Improvements 2009 – 2011 Cycle covering amendments to IFRS 1, IAS 1, IAS 16, IAS 32 and IAS 34

Makes amendments to the following standards: IFRS 1 - Permit the repeated application of IFRS 1, borrowing costs on certain qualifying assets, IAS 1 - Clarification of the requirements for comparative information, IAS 16 - Classification of servicing equipment, IAS 32 - Clarify that tax effect of a distribution to holders of equity instruments should be accounted for in accordance with IAS 12 Income Taxes, IAS 34 - Clarify interim reporting of segment information for total assets in order to enhance consistency with the requirements in IFRS 8 Operating Segments

IFRIC 20 Stripping Costs in the Production Phase of a Surface Mine Clarifies the requirements for accounting for stripping costs associated with waste removal in surface mining, including when production stripping costs should be recognised as an asset, how the asset is initially recognised, and subsequent measurement.

### **Estimates**

The preparation of these condensed consolidated financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing these condensed consolidated financial statements, the significant judgments made by management in applying the Group's accounting policies, and the key sources of estimates uncertainty were the same as those were applied to the consolidated financial statements as at and for the year ended 31 December 2012.

### 3 Summary of significant accounting policies (continued)

### 3.3 Basis of consolidation

The condensed consolidated financial statements incorporate the financial statements of the Company and the following entities:

Name of subsidiary	Proport owner		Country of incorporation Principal activities	
	2013	2012		
The Best Tenants LLC ***	99%	99%	UAE	To market, promote and deliver property management and advisory services.
Pearl Capital Investments LLC ***	100%	100%	UAE	To invest in securities and real estate.
National Publishers LLC	100%	100%	UAE	Publishing of periodicals.
Real Estate Academy Est. (Al Akarya Academy) **	100%	100%	UAE	To market, promote and delivery management and advisory services in respect of real estate.
Al Khazna Real Estate Est. *	100%	100%	UAE	To market, promote and deliver management and advisory services in respect of real estate.
Modern Academy Administrative Training LLC *	100%	100%	UAE	To provide business management training.
IT Academy LLC *	100%	100%	UAE	To provide business management training.
Real Estate Academy for Training LLC *	100%	100%	UAE	To provide business management training.
Academy of Tourism and Holidays LLC *	100%	100%	UAE	To provide training in the field of travel, tourism and hotel management.
First Deal Real Estate LLC ***	100%	100%	UAE	To manage investments in real estate.
Academy for Investment Est. *	100%	100%	UAE	To manage investments in real estate.
Under Writing Electronics Solutions Est. *	100%	100%	UAE	Data formatting, computer system and instruments filling services.
Tadawel Electronics Solutions Est. *	100%	100%	UAE	Software consultancy, storing and retrieving data.
Tel Fast Recruitment Agencies LLC *	99%	99%	UAE	Employment services – recruitment
Tel Fast Manpower Supply LLC *	99%	99%	UAE	Labourers supply services

<sup>\*</sup> These subsidiaries have not yet commenced operations and their trade licenses have expired and not been renewed.

The ownership is held by the Company and its subsidiaries.

<sup>\*\*</sup> These subsidiaries have not yet commenced operations and do not have trade licenses.

<sup>\*\*\*</sup>These subsidiaries have commenced operations but their trade licenses have expired and not been renewed.

### 3 Summary of significant accounting policies (continued)

### 3.4 Investments in securities

### 3.4.1 Investments at FVTPL

Financial assets are classified as at FVTPL where the financial assets is either held for trading or it is designated as at FVTPL.

A financial asset is classified as held for trading if:

- it has been acquired principally for the purpose of selling it in the near future; or
- it is a part of an identified portfolio of financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

A financial asset other than a financial asset held for trading may be designated as at FVTPL upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- the financial asset forms part of a group of financial assets or financial liabilities or both, which is
  managed and its performance is evaluated on a fair value basis, in accordance with the Group's
  documented risk management or investment strategy, and information about the grouping is provided
  internally on that basis; or
- it forms part of a contract containing one or more embedded derivatives, and IAS 39 permits the entire combined contract (asset or liability) to be designated as at FVTPL.

Financial assets at FVTPL are stated at fair value, with any resultant gain or loss recognized in profit or loss. The net gain or loss recognized in profit or loss incorporates any dividend or interest earned on the financial asset. Fair values of financial assets at fair value through profit or loss are determined by reference to quoted market prices.

Dividend income on investments in equity instruments at FVTPL is recognised in profit or loss when the Group's right to receive the dividends is established in accordance with IAS 18 Revenue and is included in the 'net investment income' line item in the profit and loss.

- 3 Summary of significant accounting policies (continued)
- 3.4 Investment in securities (continued)

### 3.4.2 Available for sale (AFS) investments

AFS financial assets are non-derivatives that are either designated as AFS or are not classified as loans and receivables, held to maturity, or financial assets at FVTPL. Available-for-sale investments are measured at subsequent reporting dates at fair value unless the latter cannot be reliably measured. Gain and losses arising from changes in fair value are recognized directly in equity, until the security disposed of or is determined to be impaired, at which time the cumulative gains or losses previously recognized in equity are included in the net profit or loss for the period. Impairment losses recognized in profit or loss for equity investments classified as available-for-sale are not subsequently reversed through profit or loss.

Dividends on these investments in equity instruments are recognised in profit or loss when the Group's right to receive the dividends is established in accordance with IAS 18 Revenue, unless the dividends clearly represent a recovery of part of the cost of the investment. Dividends earned are recognised in profit or loss and are included in 'net investment income' in the profit or loss.

### 3.5 Investment properties

Investment properties comprise completed properties which are held to earn rentals and/or for capital appreciation and properties under development which are properties being constructed or developed for future use as an investment property.

Investment property is measured initially at cost including transaction costs and for properties under development all direct costs attributable to the design and construction including related staff costs. Subsequent to initial recognition, investment property is measured at fair value. Gains or losses arising from changes in the fair value of investment property are included in the profit or loss in the period in which they arise.

Upon completion of construction or development, a property is transferred from properties under development to completed properties.

### 4 Investment properties

Investment properties represent the fair value of lands with a total value of AED 232.2 million (2012: AED 222.3 million), and buildings with a value of AED 234.5 million (2012: AED 233 million) owned by the Group in Abu Dhabi, Al Ain and Mussaffah.

The fair value of the investment properties has been arrived at on the basis of valuations carried out by M/s Continental Surveying & evaluation P.O. Box 115367, Dubai, United Arab Emirates, Chartered Surveyors that are not related to the Group as at 31 March 2013. The valuations were arrived at by reference to market evidence of transactions of similar properties and income approach.

A building with a carrying value of AED 212 million is mortgaged in favour of First Gulf Bank against the bank loan (note 14).

Included within investment property are two plots of land with a carrying value of AED 137.1 million (2012: 133.5 million) whose title was not transferred to the name of the Group, pending the settlement of the last installment. Also included within investment property is a plot of land valued at AED 11.6 million (2012: AED 11.3 million) whose transfer of title is currently being processed.

All investment properties are located in the United Arab Emirates.

The property rental income earned by the Group from its investment properties, part of which is leased out under operating leases and the direct operating expenses arising on the investment properties are as follows:

	3 months ended 31 Marc	
	2013	2012
	(unaudited)	(unaudited)
	AED	AED
Rental income	2,940,789	3,212,953
Direct operating expenses	(169,690)	(233,350)
Net income from investment properties (note 16)	2,771,099	2,979,603

5 Investments in securities	31 March	31 December
	2013	2012
Composition of investments	(unaudited)	(audited)
Composition of investments	AED	AED
AFS investments		
Quoted UAE equity securities	5,232,147	5,039,660
Unquoted UAE equity securities	58,939,267	58,661,983
conquerou con a equity committee		
	64,171,414	63,701,643
	01,171,111	05,701,045
Investments at FVTPL		-
Quoted UAE securities	195,775,430	203,129,289
Quoted foreign equity securities	83,055,938	79,230,262
Anoton totalBr. offmily accurrate		
	278,831,368	282,359,551
	270,031,000	202,339,331
Movement of investments		
	AED	AED
AFS investments		
Fair value at 1 January	63,701,643	63,087,384
Increase in fair value taken to other comprehensive		
income	469,771	1,717,478
Impairment losses on unlisted UAE equity securities	-	(1,103,219)
Fair value at the end of the reporting period/year	64,171,414	63,701,643
Investments at FVTPL		
Fair value at 1 January	282,359,551	248,927,782
Proceeds on disposal	-	(57,286)
Realised loss on disposal	(2.500.102)	(91,832)
(Decrease)/increase in fair value taken to profit or loss	(3,528,183)	33,580,887
Fair value at the end of the reporting period/year	278,831,368	282,359,551
The second him his his had a second s		
The geographical distribution of investments is as follows:	21 Manual	21 Dec. 1
	31 March	31 December
	2013	2012
	(unaudited) AED	(audited) AED
	AED	ALD
Within UAE	259,946,844	266,830,932
Outside UAE	83,055,938	79,230,262
	343,002,782	346,061,194

### 6 Statutory deposit

In accordance with the requirements of UAE Federal Law No.6/2007 covering insurance companies and agencies, the Company maintains a bank deposit of AED 10,000,000 (2012: AED 10,000,000) which cannot be utilised without the consent of the UAE Insurance Authority.

### 7 Insurance contract liabilities and re-insurance contract assets

	31 March 2013 (unaudited) AED	31 December 2012 (audited) AED
Insurance liabilities		
- Claims reported unsettled	87,406,847	91,767,841
<ul> <li>Claims incurred but not reported</li> </ul>	2,715,000	2,821,000
- Unearned premiums	37,082,428	49,210,060
	127,204,275	143,798,901
Recoverable from re-insurers		
- Claims reported unsettled	63,472,007	60,660,602
<ul> <li>Claims incurred but not reported</li> </ul>	1,178,157	1,263,472
- Unearned premiums	17,912,911	23,945,112
	82,563,075	85,869,186
Insurance liabilities - net	<del></del>	
- Claims reported unsettled	23,934,840	31,107,239
<ul> <li>Claims incurred but not reported</li> </ul>	1,536,843	1,557,528
- Unearned premiums	19,169,517	25,264,948
	44,641,200	57,929,715

Q	Insurance and other receivables
Δ.	insurance and diner receivables

a insurance and other receivables		
	31 March	31 December
	2013	2012
	(unaudited)	(audited)
	AED	AED
Due from policy holders	47,330,489	52,507,699
Due from agents, brokers and intermediaries	20,434,617	21,050,059
Less: provision for impairment of receivables	(24,559,382)	(24,866,122)
	43,205,724	48,691,636
Deposits and other receivables	11,550,371	11,474,260
Less: provision for impairment of other receivables	(5,400,000)	(5,400,000)
	6,150,371	6,074,260
Due from insurance companies	17,390,100	16,558,878
Prepaid rent	17,700,770	18,880,821
Rent receivables	1,591,103	2,893,005
	86,038,068	93,098,600

Prepaid rent represents a 5 year lease agreement that commenced on 19 November 2011 for a five storey building in Dubai World Center which management intends to use for a university project.

The Group signed a Memorandum of Understanding (MoU) with Abu Dhabi Holding, a related party, on 27 March 2013. As per the MoU, both parties agreed to enter into a partnership to establish and operate the university, whereby the Group contribution would be providing the leased premises to the partnership for which the prepaid rent of AED 17.7 million is outstanding as at 31 March 2013. The partnership has not been established as at 31 March 2013, and is subject to obtaining regulatory approvals and finalisation of legal documentation.

### 9 Bank and cash

	31 March	31 December
	2013	2012
	(unaudited)	(audited)
	AED	AED
Balances held at UAE banks	30,803,654	38,929,679
Balances held at foreign banks abroad	1,726,081	1,883,986
Cash on hand	188,985	251,867
	32,718,720	41,065,532

### 10 Share capital

10 Snare capitai		
	31 March	31 December
	2013	2012
	(unaudited)	(audited)
	AED	AED
Authorised:		
410,000,000 shares of AED 1 each		
(2012: 410,000,000 shares of AED 1 each)	410,000,000	410,000,000
Allotted, issued and fully paid:		
410,000,000 shares of AED 1 each		
(2012: 410,000,000 shares of AED 1 each)	410,000,000	410,000,000

At the Annual General Meeting held on 17 April 2012, the Shareholders approved to distribute dividends for an amount of AED 10 million through the issuance of bonus shares and increasing the number of issued shares from 400 million shares to 410 million shares.

Subsequent to the period ended 31 March 2013, at the Annual General Meeting held on 23 April 2013, the Shareholders approved to distribute dividends for an amount of AED 10 million through the issuance of bonus shares and increasing the number of issued shares from 410 million shares to 420 million shares (note 19).

### 11 Legal reserve

In accordance with the UAE Federal Law number (8) of 1984 (as amended) concerning Commercial Companies and the Company's Articles of Association, 10% of profit is to be transferred to a non-distributable legal reserve until the balance of the legal reserve equals 50% of the Company's paid up share capital. This reserve is not available for dividend distribution.

### 12 Regulatory reserve

In accordance with Article 57 of the Company's Articles of Association, 10% of the Company's net profit for the year is transferred to the regulatory reserve. This reserve may be used for such purposes as the Directors deem fit.

13	Insurance	and	other	payab	les
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15 Insurance and other payables		
	31 March	31 December
	2013	2012
	(unaudited)	(audited)
	AED	AED
	AED	ALD
Due to insurance companies	20,848,058	19,824,297
Other insurance payables	25,291,411	30,630,593
Dividends payable	18,063,530	18,072,857
Accruals and other payables	13,937,671	13,451,843
Accidats and other payables	13,337,071	15,451,045
	<del></del>	
	78,140,670	81,979,590
14 Bank borrowings		
Tr Bank borrowings	31 March	31 December
	2013	2012
	(unaudited)	(audited)
		, ,
	AED	AED
Bank loan	89,099,992	104,799,992
Bank overdrafts	91,299,977	71,698,104
	180,399,969	176,498,096
	200,200,000	1,0,1,0,0

The loan is from First Gulf Bank and is repayable in semi-annual installments of AED 15.8 million each up to 2017. The loan carries interests at a rate of 6 month EIBOR + 1.50%. The Group has provided First Gulf Bank with a primary mortgage over AKIC Tower, classified under the investment properties, fair valued at AED 212 million (2012: AED 212 million).

The bank has granted the Group a bank overdraft facility which amounted to AED 86.5 million (2012: AED 69 million) for the repayment of the four due installments on which the group defaulted in 2012 and 2011. Since the amount relates to the financing of the bank loan, it is not part of cash and cash equivalent.

Beginning 2009, the bank changed the interest rates on the bank loan and charged the Group interest rate greater than what was stipulated in the loan agreement. The excess interest charged to date is approximately AED 13.8 million (2012: AED 12.9 million). As per the agreement, changes in interest rate need to be mutually agreed by both parties through a written confirmation. The Group did not acknowledge any change in interest rate and requested the justification from the bank for the change in interest rate.

The Group is currently in negotiation with the bank to adjust the interest being charged on the bank loan to the originally mandated interest as per the agreement. During the year 2011, an adjustment of AED 9 million was reflected in the books to decrease the interest expense charged on the bank loan for the period from January 2009 to 31 December 2011. For the year ended 31 December 2012 and the three months ended 31 March 2013, management has continued to recognise only the interest charge per the original agreement which is lower than the interest charged by the bank by AED 3.5 million and AED 0.8 million respectively. The final consent has not yet obtained from the bank but management is confident that the bank will adjust the interest according to the original terms of the contract.

### 15 Commission expenses - net

	3 months ended 31 March	
	2013	2012
	(unaudited)	(unaudited)
	AED	AED
Commissions paid during the period	751,859	2,669,175
Deferred acquisition costs at beginning of the period	1,445,767	1,604,106
Deferred acquisition costs at end of the period	(1,108,313)	(2,788,386)
Other acquisitions (income)/costs at net	(104,108)	72,013
	985,205	1,556,908

### 16 Net investment income

	3 months ended 31 March	
	2013	2012
	(unaudited)	(unaudited)
	AED	AED
Interest on term deposits	11,968	12,470
Net income from investment properties (note 4)	2,771,099	2,979,603
Net fair value gain on investment properties	6,441,650	1,739,020
Impairment on available for sale investments	-	(362,368)
Net fair value (loss)/gain on investments at FVTPL	(3,528,182)	51,163,368
Dividends from investments in securities	1,320,842	572,082
Other investment income - net	648,927	156,263
	7,666,304	56,260,438

### 17 Related parties

Related parties comprise the major Shareholders, the Directors and key management personnel of the Group and those entities in which they have the ability to control or exercise significant influence in financial and operation decisions. The Group maintains significant balances with these related parties which arise from commercial transactions as follows:

	31 March	31 December
	2013	2012
	(unaudited)	(audited)
	AED	AED
Due from policyholders	906,835	876,991
Other receivables	1,006,069	-
Due to policyholders	2,840,005	2,578,039

### 17 Related parties (continued)

### **Transactions**

During the period, the Group entered into the following transactions with related parties:

	3 months ended 31 March	
	2013	2012
	(unaudited)	(unaudited)
Net premiums written	541,852	3,298,033
Claims paid	222,683	292,241
CEO's remuneration	269,443	269,443
Remuneration of key management personnel	1,798,639	1,708,589

The remuneration of key management personnel is based on the remuneration agreed in their employment contract as approved by the Board of Directors.

### 18 Profit for the period

Profit for the period is arrived after charging the following:

	3 months ended 31 March	
	2013	2012
	(unaudited)	(unaudited)
	AED	AED
Staff costs	5,516,929	5,497,959
Depreciation on property and equipment	369,243	522,045
Rental expenses	1,768,600	1,709,066

### 19 Basic and diluted earnings per share

Earnings per share are calculated by dividing the profit for the period the weighted average number of ordinary shares outstanding during the period as follows:

	3 months ended 31 March		
	2013	2012	
	(unaudited)	(unaudited)	
Profit for the period (AED)	887,870	54,281,023	
Weighted number of ordinary shares in issue			
throughout the period	420,000,000	420,000,000	
Basic earnings per share (AED)	0.002	0.129	

As mentioned in note 10 to the financial statements, a distribution of dividends for an amount of AED 10 million was approved by the Shareholders in the Annual General Meeting held on 17 April 2012 through issuance of bonus shares and increasing the number of issued shares from 400 million shares to 410 million shares. Also, a distribution of dividends for an amount of AED 10 million was approved by the Shareholders in the Annual General Meeting held on 23 April 2013 through issuance of bonus shares and increasing the number of issued shares from 410 million shares to 420 million shares.

The earnings per share for the three months periods ended 31 March 2013 and 31 March 2012 were adjusted for the bonus shares declared in the above Annual General Meetings.

As of 31 March 2013, the Group has not issued any instruments that have an impact on earnings per share when exercised and accordingly diluted earnings per share are the same as basic earnings per share.

### 20 Cash and cash equivalents

	3 months ended 31 March		
	2013	2012	
	(unaudited)	(unaudited)	
	AED	AED	
Term deposits	1,692,500	1,634,455	
Bank balances and cash	32,718,720	17,178,950	
Less: Term deposits with original maturity of greater			
than three months	(1,692,500)	(1,634,455)	
Bank overdraft facilities	(4,820,995)	(4,485,365)	
	27,897,725	12,693,585	

For the purpose of the statement of cash flows, bank overdraft amounting to AED 86.5 million (2012: AED 69 million) was excluded from cash and cash equivalents since it relates to the financing of the bank loan (Note 14) and is included within the financing activities.

### 21 Seasonality of results

No income of seasonal nature was recorded in the income statement for the three-month period ended 31 March 2013 and 2012.

### 22 Contingent liabilities

At 31 March 2013, the Group had contingent liabilities in respect of outstanding letters of guarantee issued in the normal course of business, amounting to AED 11,601,605 (31 December 2012: AED 11,526,167).

### 23 Segment information

The segments disclosed in the current period were revised based on the new measure reported to the chief operating decision maker for purposes of resource allocation and segments performance.

For operating purposes, the Group is organised into two main business segments:

Underwriting of general insurance business – incorporating all classes of general insurance such as; fire, marine, motor, general accident and miscellaneous.

Investments – Incorporating investments in marketable equity securities, term deposits with banks and investment properties and other securities.

### Primary segment information- business segment

The following is an analysis of the Group's revenue and results by operating segment:

	31 March (unaudited)					
•	Underwriting		Investments		Total	
•	2013	2012	2013	2012	2013	2012
	AED	AED	AED	AED	AED	AED
Segment revenue	17,873,296	53,271,930	7,835,994	56,493,788	25,709,290	109,765,718
Segment result Unallocated expenses	(1,792,824)	2,210,231	6,322,977	55,131,316	4,530,153 (3,642,283)	57,341,547 (3,060,524)
Profit for the period					887,870	54,281,023

## 23 Segment information (continued)

The following is an analysis of the Group's assets and liabilities by operating segment:

	Underwriting		Investments		Total	
	31 March	31 December	31 March	31 December	31 March	31 December
	2013	2012	2013	2012	2013	2012
	(unaudited)	(audited)	(unaudited)	(audited)	(unaudited)	(audited)
	AED	AED	AED	AED	AED	AED
Segment assets	179,619,806	189,859,172	821,377,332	817,994,094	1,000,997,138	1,007,853,266
Unallocated assets					32,718,720	41,065,532
Total assets					1,033,715,858	1,048,918,798
Segment liabilities	199,763,074	220,811,768	186,730,078	182,232,637	386,493,152	403,044,405
Unallocated liabilities					18,063,530	18,072,858
Total liabilities					404,556,682	421,117,263

There are no transactions between the business segments.

### Secondary segment information-revenue from underwriting departments

The following is an analysis of the Group's revenues (gross written premiums and commission income) classified by major underwriting departments.

	3 months ended 31 March		
	2013	2012	
	(unaudited)	(unaudited)	
	AED	AED	
Motor	7,327,224	6,411,784	
Engineering	2,070,513	4,076,064	
Fire and General Accidents	6,984,035	7,803,856	
Marine and Aviation	527,478	543,336	
Employee Benefits, Medical and Personal Assurance	964,046	34,436,890	
	45.051.40.6		
	17,873,296	53,271,930	

### 24 Fair value of financial instruments

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value into Levels 1 to 3 based on the degree to which the fair value is observable.

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active
  markets for identical assets or liabilities.
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3 fair value measurement are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

31 March 2013 (unaudited)	Level 1 AED	Level 2 AED	Level 3 AED	Total AED
Available-for-sale investments Equities	5,232,147	6,844,011	52,095,256	64,171,414
Financial assets designated at FVTPL Equities	278,831,368		-	278,831,368
Total	284,063,515	6,844,011	52,095,256	343,002,782

During the period, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into or out of Level 3 fair value measurements

### 24 Fair value of financial instruments (continued)

The following table shows a reconciliation of all movements in the fair value of financial instruments categorised within Level 3 between the beginning and the end of the year:

Opening balance

Oter change in fair value

Closing balance

S1 March
2013
(unaudited)
AED

52,095,256

52,095,256

No gains and losses on level 3 financial instruments included in profit or loss for the period ended March 31, 2013.

Set out below is a comparison of the carrying amount and fair values of financial instruments as at 31 March 2013:

	Fair Value (unaudited) AED	Carrying Amount (unaudited) AED
Financial assets		
Statutory deposit	10,000,000	10,000,000
Available-for-sale investments	64,171,414	64,171,414
Investments designated at fair value		
through profit or loss (FVTPL)	278,831,368	278,831,368
Insurance and other receivables	86,038,068	86,038,068
Term deposits	1,692,500	1,692,500
Bank and cash	32,718,720	32,718,720
	473,452,070	473,452,070
Financial liabilities	<del></del>	
Insurance and other payables	78,140,670	78,140,670
Re-insurance deposits retained	6,119,306	6,119,306
	84,259,976	84,259,976

### 25 Comparative figures

Certain reclassifications have been made to the comparative figures as of 31 December 2012 and the three months ended 31 March 2012 to comply with the current period classification. This reclassification did not have any impact on net profit, earning per share or retained earnings of current or prior period.

The main reclassifications are the followings:

### Condensed consolidated statement of financial position:

- a) statutory deposit is now disclosed in a separate line in the statement of financial position instead of being clubbed with bank deposits with an original maturity of more than 3 months.
- b) recoveries of claims from other insurance companies were reclassified from insurance and other receivables to re-insurance contract assets.
- c) prepayments is now disclosed in a separate line in the statement of financial position instead of being clubbed under insurance and other receivables.
- d) insurance and other payables, Re-insurance deposit retained, and Accruals and deferred income were previously clubbed together under Trade and other payables and now disclosed in separate lines in the statement of financial position.

### Condensed consolidated statement of income:

- e) presentation of premium income earned was changed to show the gross premium written and the change in unearned premium provision instead of the insurance premium revenue in net basis.
- f) presentation of re-insurance ceded was changed to show the reinsurance premiums ceded and the change in unearned premium provision instead of the insurance premium ceded to reinsurance in net basis
- g) the amount of the change in outstanding claims recoveries was reflected in the reinsurance share of claims incurred instead of being reflected as part of gross claims incurred.
- h) expenses for marketing and administrative and amortization of prepaid rent were clubbed together under operating expenses.
- i) Investment income, net fair value gain on investment properties, net realised loss on financial assets, net fair value gain on financial assets at FVTPL and net rental income from investment properties were clubbed together under net investment income to comply with the current period classifications. Details are provided under note 15 to the financial statements.
- j) other expenses are now disclosed in a separate line in the income statement instead of being clubbed under expenses for marketing and administration.

### Segment information:

- Other expenses were allocated previously under the corporate segment but now reported as unallocated in the current period.
- Bank and cash balances were allocated previously between insurance and corporate segments but now reported as unallocated in the current period.

### 25 Comparative figures (continued)

25 Comparative figures (continued)	)			
		As previously		
		reported	Reclassifications	As reclassified
		AED	AED	AED
Consolidated statement of financial position				
as at 31 December 2012				
Statutory deposit	(a)	-	10,000,000	10,000,000
Bank deposits with an original maturity of	, ,			
more than 3 months	(a)	11,692,500	(10,000,000)	1,692,500
Insurance and other receivables	(b)	100,084,100	(6,985,500)	93,098,600
Reinsurance contract assets	(b)	80,011,828	5,857,358	85,869,186
Prepayments	(c)		1,128,142	1,128,142
Trade and other payables	(d)	94,270,569	(94,270,569)	-
Insurance and other payables	(d)	-	81,979,590	81,979,590
Re-insurance deposit retained	(d)	-	6,556,438	6,556,438
Accruals and deferred income	(d)	-	5,734,541	5,743,541
Consolidated income statement				
for the period ended 31 March 2012 Gross premium written	(e)	_	51,239,059	51,239,059
Change in unearned premium provision of	(6)	•	31,239,039	31,239,039
gross premiums	(e)	_	(19,230,777)	(19,230,777)
Insurance premium revenue	(e)	32,008,282	(32,008,282)	(19,230,777)
Reinsurance premiums ceded	(f)	32,000,202	(10,562,589)	(10,562,589)
Change in unearned premium provision of	(1)	-	(10,302,369)	(10,302,369)
reinsurance premiums	(f)	_	(5,098,159)	(5,098,159)
Income premium ceded to reinsurers	(f)	(15,660,748)	15,660,748	(3,096,139)
Gross claims incurred (insurance claims	(1)	(13,000,746)	13,000,746	-
and loss adjustment expenses)	(g)	(9,611,890)	3,443,453	(6,168,437)
Reinsurance share of claims incurred	(8)	(3,011,030)	3,443,433	(0,100,437)
(insurance claims and loss adjustment				
expenses recovered from reinsurers)	(g)	4,826,158	(3,443,453)	1,382,705
Operating expenses	(b)	4,020,136	(10,956,656)	(10,956,656)
Other expenses	(i)		(115,878)	(115,878)
Expenses for marketing and administration	(h)&(j)	(9,922,482)	9,922,482	(113,676)
Amortisation of prepaid rent	(h)	(1,150,052)	1,150,052	
Net investment income	(i)	(1,130,032)	56,260,438	56,260,438
Investment income	(i)	740,815	(740,815)	50,200,450
Net fair value gain on investment properties	(i)	1,739,020	(1,739,020)	_
Net realised loss on financial assets	(i)	(362,368)	362,368	-
Net fair value gain on financial assets	(1)	(302,300)	302,300	-
at fair value through profit or loss	(i)	51,163,368	(51,163,368)	_
Net rental income for investment property	(i)	2,979,603	(2,979,603)	-
Not remai medine for investment property	(1)	4,717,003	(2,777,003)	•

### 26 Approval of condensed consolidated financial statements

The condensed consolidated financial statements were approved and authorised for issue by the Board of Directors on 15 May 2013.